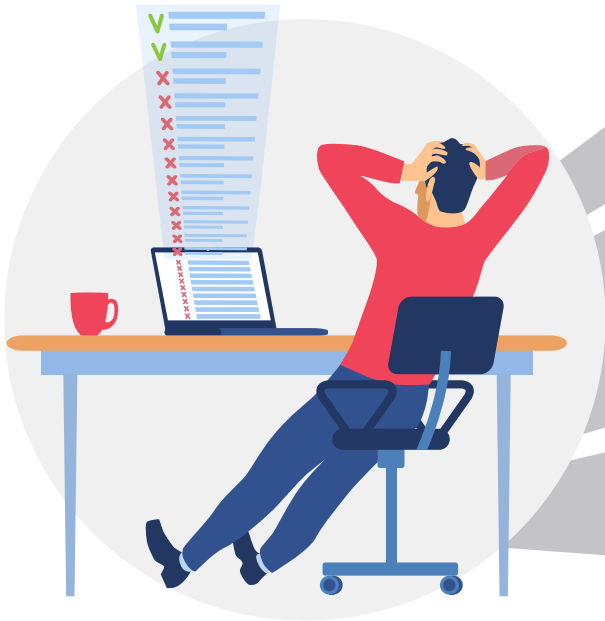


Greenway Medical Coding (GMC)

Improve Practice Revenue with Certified, Fast, Compliant Medical Coding Support.



Medical Coding Mistakes are FREQUENT



\$17-\$29B What errors cost practices¹

9 out of 10 How many medical bills contain errors²

50%+ Percentage of claims denials due to errors³

85% Physicians who agree billing related documentation increases total documentation time⁴

MOST COMMON MEDICAL CODING MISTAKES⁵

- Unbundling codes
- Upcoding
- Failure to check National Correct Coding Initiative (NCCI) edits when reporting multiple codes

- Reporting unlisted codes without documentation
- Overusing modifier 22, *Increased Procedural Services*
- Improper reporting of injection codes

- Improper reporting of the infusion and hydration codes, which are time-based
- Failing to append the appropriate modifiers or appending inappropriate modifiers

Medical Coding Labor can be COSTLY⁶

\$80,140

Medical Coding Managers



\$49,636

Medical Coding Specialists



\$49,411

Medical Coder



\$45,864

Clinical Documentation Specialist



\$225,051
Potential Annual Total

ACCESS TO A LARGER TEAM OF MEDICAL CODERS CAN DRIVE EFFICIENCY⁷

Medical coders	Charts reviewed	Claims coded	Claims submitted	Denials appealed
10 or less	51	55	59	4
11 to 25	34	70	54	4
26 to 50	54	46	44	5
51 to 99	67	69	128	1
100 or more	75	53	53	1

Medical coders at practices with medical coding departments of 100 or more coders reviewed the highest average number of charts per day at 75 and the average number of denials per day is 1.

Three Steps to SUCCESS



Get the Codes Correct

Evaluate clinical notes and assign the proper codes and modifiers to increase clean claims

Submit Clean Claims

Submitting clean claims reduces the volume of claim rejections and denials

Insurance Payment

Receive payer reimbursements and the billing process resumes

Greenway Medical Coding Services PROVIDES

AN EXPERIENCED TEAM

Our highly-trained team of Certified Professional Coders are HIPAA-compliant and AHIMA and/or AAPC Certified.

IMPROVED REVENUE COLLECTION

GMC's quick 48-hour* turnaround ensures your claims are processed timely and insurance payments are received quickly.

GUARANTEED COMPLIANCE

We maintain adherence to ICD-10 requirements and medical coding changes, easing your administrative burden.



1. O'Reilly, K. B. (2021, July 14). 8 medical coding mistakes that could cost you. American Medical Association. Retrieved from <https://www.ama-assn.org/practice-management/cpt/8-medical-coding-mistakes-could-cost-you> 2. Grossman, S., Gurley, K., & Wolfe, R. (2020). The ethics of error in medicine. Rambam Maimonides Medical Journal, 11(4). <https://doi.org/10.5041/rmmj.10406> 3. Vartorella, L. (n.d.). Nearly 90% of hospital bills contain errors, study finds. Becker's Hospital Review. Retrieved from <https://www.beckershospitalreview.com/finance/nearly-90-of-hospital-bills-contain-errors-study-finds.html> 4. Pettigrew. (2021, January 7). The reasons why coding is the most vital and crucial aspect of medical billing. PETTIGREW. Retrieved from <https://www.pettigrewmedical.com/the-reasons-why-coding-is-the-most-vital-and-crucial-aspect-of-medical-billing/> 5. Adams, K. (n.d.). Physicians spending nearly 2 hours a day on EHR tasks outside work. Becker's Hospital Review. Retrieved from <https://www.beckershospitalreview.com/ehrs/physicians-spending-nearly-2-hours-a-day-on-ehr-tasks-outside-work.html> 6. MGMA DataDive Overview DataDive - Benchmarking & Forecasting Benchmarking Data Analytics & reporting provider compensation sign in to save. Healthcare Industry Data & Analytics. (n.d.). Retrieved from <https://www.mgma.com/data/landing-pages/mgma-datadive-overview> 7. Today's medical practice coding productivity benchmarks. Decision Health. (n.d.). Retrieved from <http://decisionhealth.com/static/whitepaper/Coding-Productivity-Benchmarks-whitepaper.pdf> *Turnaround time is relative to business days only. ©2022 All rights reserved. Greenway Health, LLC.