

# Indian Health Service clinic improves revenue and patient health with Intergy

## Challenge

Peter Christensen Health Center (PCHC) is a growing Indian Health Service (IHS) clinic in northern Wisconsin. PCHC found itself limited financially and clinically by its practice management system and needed one that would improve financial and clinical outcomes. PCHC implemented Intergy to meet those needs. Intergy helped PCHC increase revenue, improve clinical standards, and meet the unique reporting needs of an IHS clinic. Intergy's flexibility and ease of use have allowed PCHC to improve efficiency in all aspects of the practice and expand services to the community.

## Solution

PCHC selected Intergy to help improve finances and assess practice performance. Armed with its own data, PCHC made billing and administrative changes to increase revenue from federal programs.

"Intergy revolutionized our clinic's financials," said Randy Samuelson, health director. "With the money we got from being able to bill CMS and other payers, Intergy paid for itself in six months. We grew our top line by \$1 million per year, and are no longer exclusively reliant on our annual funding agreement to operate."

## Transforming population health

Enhanced financial tools allowed PCHC to expand services and Intergy EHR proved an effective tool for managing the health of the population PCHC treats.



## Looking forward to growth

PCHC will continue to manage all practice functions with Intergy – including its participation in value-based programs, made simple with Intergy's new clinical dashboards. And simplified reporting will be especially important in the future, as PCHC is planning an expansion of its 26,000-square-foot facility to bring additional services to patients.

## Results

"The difference between Intergy and RPMS is like night and day. I can proactively manage my patients both individually and as a collective population, all from one system. This has enabled us to radically transform the health of our community. Five years ago, the average life expectancy in our community was 51 years; today it is 56. We are a real-life example of the power of health information technology."

- Dr. Adrienne Laverdure, medical director

## Key outcomes

- Five-year increase in population's average life expectancy.
- \$1 million annual revenue increase.

To learn more about how Intergy can benefit your tribal health community, call 886-242-3805.

