

# 7 Questions

You should be asking your billing staff or health IT vendor



If your in-house billing team or current revenue cycle management (RCM) vendor isn't keeping up to date with payer fee schedule changes, filing secondary claims, routinely sending collection letters, or other important billing tasks, your practice is letting money slip away.

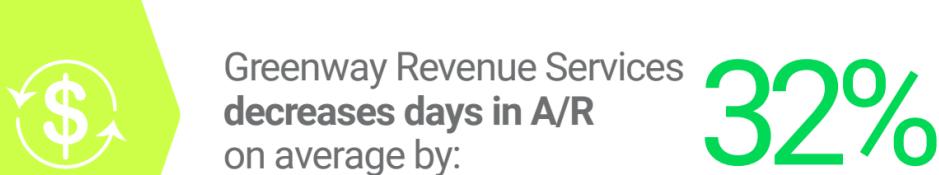
These seven questions will help you weigh the benefits of RCM services versus traditional billing and identify the right partner to help you achieve your mission to improve health.

**Greenway**  
Health™

## 01 Do you have a comprehensive billing strategy?



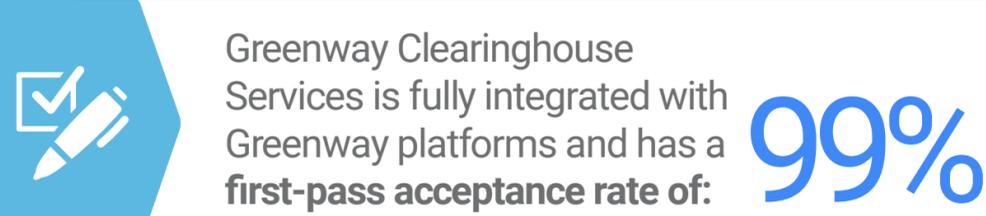
## 05 How does your revenue cycle management process work?



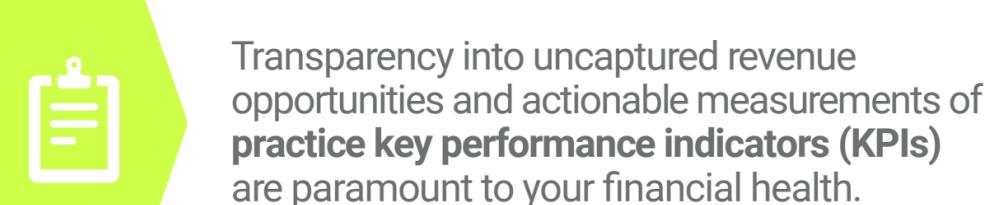
## 02 Are employees certified and familiar with industry best practices?



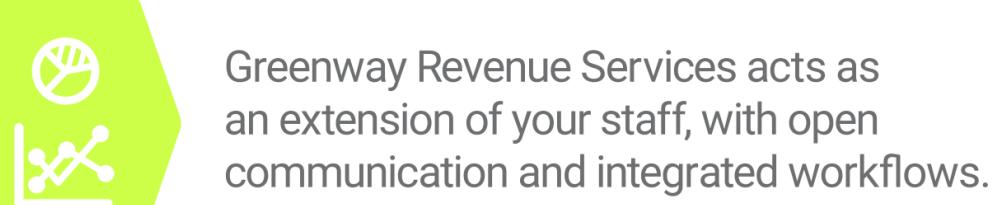
## 06 Do you have a fully integrated clearinghouse?



## 03 What reporting is done in house, or is provided by a vendor?



## 07 Do your billing system and PM work together?



## 04 How many staff are dedicated to your finances?



If you're on the lookout for a great revenue services partner, Greenway Health is answering the call. **Contact us at 866-242-3805 or visit [greenwayhealth.com](https://www.greenwayhealth.com)** to learn more about revenue cycle management and put the headache medication back in the bottle where it belongs.

