



Dynamic Vault: Highly Secure Cloud Data Backup

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Marketplace Mission Statement

To enhance the Greenway customer user experience by offering innovative, forward-thinking technologies to assist in providing the most advanced healthcare possible.



- **110** signed partners
- **88** solutions & services listed
- **600** companies evaluated for inclusion in the program since January 2012
- **900~ PrimeSUITE practices** and **8000 providers** using MP solution
- **600 Intergy practices** using MP solution



Top Categories on Marketplace

Patient Engagement

25 solutions

Care Coordination

12 solutions

Document Management

14 solutions



Dynamic Vault

Cloud Data Management Solutions

a product of  **Lightbeam**
Health Solutions, LLC

Dynamic Vault is a product of Lightbeam Health Solutions, LLC, a leading provider of data management and population health management solutions.

To learn more, please visit www.lightbeamhealth.com.

Dynamic Vault Company Overview

- Experts in hosting, data backup, and healthcare application delivery
- Greenway PrimeSUITE architecture and solution support experience
- Disaster recovery & business continuity preparedness
- Certified Greenway Marketplace Vendor since 2012



Dynamic Vault Services and Technology

- Cloud Hosting
- Cloud Data Backup with Onsite Lockbox
- Disaster Recovery
- Consulting Services

Greenway Certified Hosting Services

- Eliminate your current physical server entirely
- Fast, scalable and reliable application delivery
- Professional backups included
- Easy to understand per user pricing for predictable operational costs
- Secure data center keeps your PHI safe from breach
- Seamless cutover from your existing local servers



Solutions for Self Hosted Greenway Clients

- Cloud Data Backup with Onsite Lockbox
- Disaster Recovery

Cloud Data Backup – Offsite Data Backup

- Dynamic Vault's cloud based remote data backup to secure regional facility and replicated to a secondary site
- Reliable, dependable backups with client side restoration of files, a centralized web management console and comprehensive reporting
- Proactive monitoring and alerts DAILY
- HIPAA and HITECH compliant
- 24 hour support 365 days a year



Lockbox - Onsite Data Backup and Recovery

- Lockbox server resides onsite
- Provides local backup and fastest restoration for local hardware failure
- Data is copied to datacenter for redundancy
- No more off-site tape storage costs
- Eliminate human error associated with tape backups



Disaster Recovery

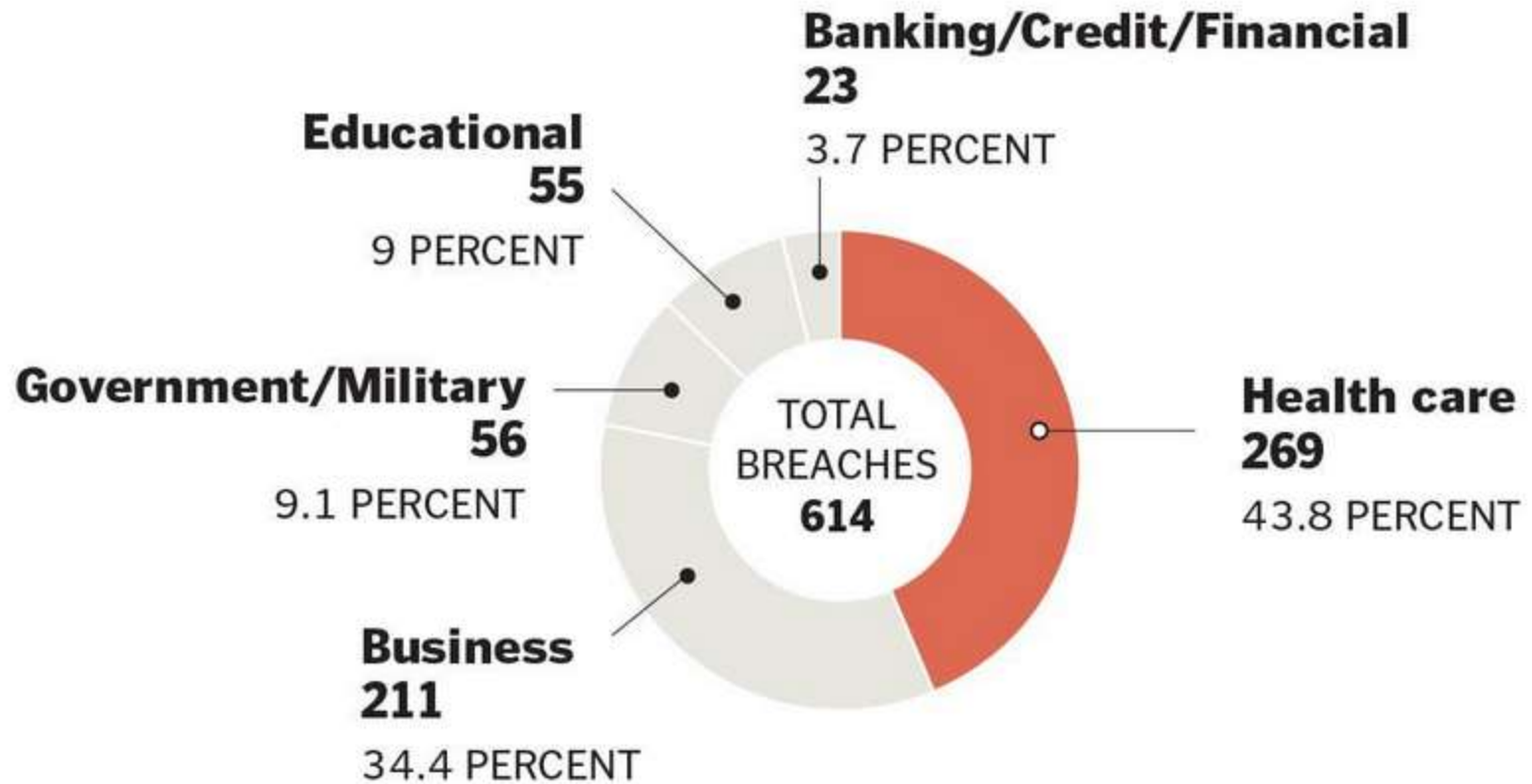
- Be prepared, ensure your organization has a dependable, reliable, offsite disaster recovery solution
- Recover not just your data but your Greenway system, seamlessly
- Offsite disaster recovery - simplified process, comprehensive recovery
- 15 Minute Recovery Point Objective, 60 Minute Recovery Time Objective



Security Offering Packages



Data breaches by industry, 2013



SOURCE: Identity Theft Resource Center

LUKE KNOX/GLOBE STAFF



Ad

Wonkblog

Health care data breaches have hit 30M patients and counting



By Jason Millman August 19 Follow @jasonmillman



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**REGULATING
LIFE INSURANCE**
with
**BANK-CENTRIC
RULES**

could hurt
consumers

Recent HIPAA Breaches



344,579
Records

Fine -
\$1,215,780

Photocopier
hard drive

612,402
Records

Fine -
\$1,700,000

Authentication
issue with web
application

4,000,000
Records

Fine – TBD

Theft of 4
desktops from
office

729,000
Records

Fine – TBD

Theft of 2
unencrypted
laptops

Business Continuity Planning

- Business impact analysis
- Threat analysis
- Development of impact scenarios
- Recovery planning
- Implementation planning
- Test plan
- Increase accountability to ensure compliance
- Required HIPAA, HITECH, and meaningful use compliance documentation
- Quarterly or annual risk analysis and preparedness review

Additional Services

- While we offer custom consulting, we also provide pre-defined packages which include compliance deliverables for:
 - HIPAA 360 review and remediation planning
 - Disaster Recovery planning and testing
 - Business Continuity planning and testing

Contact Us



Greenway

About Marketplace

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Lightbeam's comprehensive end-to-end solutions transform data aggregated from disparate sources into actionable information that will help you effectively manage your population at a lower cost.

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Solutions by Lightbeam Health Solutions



Lightbeam Cloud Based Hosting
By Lightbeam Health Solutions



Lightbeam Data Backup & DR
By Lightbeam Health Solutions





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- Learn more about available solutions by requesting more information from the partner on the Greenway Marketplace site:
<http://marketplace.greenwaymedical.com/>
- Submit potential partners, solutions and development ideas that would benefit Greenway customers:
http://marketplace.greenwaymedical.com/index_vendorform



Thank you

<http://marketplace.greenwaymedical.com>