Greenway Clearinghouse Services

Changes in healthcare delivery and payment models have put new burdens on providers in the form of lost claims, increased days in accounts receivable and rising administrative costs, to name just a few.

Greenway Clearinghouse Services deliver closed-loop financial intelligence so healthcare providers can see a full-data view of patient care. As an integrated set of features supported by the natural workflow of our PrimeSUITE® practice management and electronic health record solution, Greenway Clearinghouse Services help reduce accounts-receivable cycles, maximize revenues and increase operating efficiencies. Providers gain a level of flexibility and visibility that are critical in today’s world of evolving care-delivery and payment models.

Real-time eligibility verification
Checking a patient's insurance eligibility is often a time-consuming process fraught with billing errors, insurance coverage concerns and delays. Greenway Clearinghouse Services automates eligibility verification so providers can quickly and accurately verify insurance eligibility. The standard look-up screen conforms all payer details to one simple view. Batches of patient verification requests can be sent ahead of time for better communication with payers, increased sync percentage and reduced number of payer rejections. Meanwhile bi-directional, seamless integration to scheduling software streamlines medical billing processes and helps improve patient service.

Simple, fast claims management
Greenway Clearinghouse Services is powered by the only enterprise-class claims engine in the healthcare market fit for accountable care organizations and other complex settings. Whether your organization is a large group enterprise, hospital, lab, billing operation, standalone surgery center or physician practice, our intuitive, web-based solution can help significantly reduce the time and resources it takes to turn claims into cash.

Our clearinghouse services deliver real-time visibility through the entire life cycle of each claim: submission, receipt, file and claim acceptance, and payment. Our enhanced tools for correcting claim errors in the scrubbing process generate an industry-leading 98% first-pass accuracy rate. Our business-process-improvement approach eliminates lost transactions by synchronizing billing data while our direct data entry that presents the entire claim form enables the correction of payer rejections.

“We no longer face the challenge of fixing payer-specific issues on our end. Claims are now adjudicated in a matter of days, not months.”

Eric Scott, Business Manager
Sunrise ASC
Lakeside, AZ
Electronic remittance advice and reconciliation

Greenway Clearinghouse Services help increase efficiency with electronic remittance advice (ERA). Billing teams have online visibility into denied claims and can take timely corrective action, based on the denial management reporting found in the ERA. The intuitive, standard view of the explanation of benefits (EOB) down to the single patient level, regardless of payer type, further equip teams with essential tools for efficient revenue cycle management.

Once claims are paid, ERA information is available for searching, sorting and printing individual EOBs. The ERAs can then be auto posted back into the billing system. The full picture that emerges helps savvy organizations identify opportunities to further refine the claim-management so process efficiencies continue to build over time.

Enterprise analytics and reporting

Greenway Clearinghouse Services include analytics and evaluation tools that provide detailed insight into patterns, trends and aggregated perspectives of various utilization angles. The enterprise-class executive dashboard overlaps segment-specific data into a high-level graphical presentation with a focus on critical business metrics such as payer mix, procedure mix, claims utilization and demographics. At both the enterprise and the facility level, executives and managers have a graphical view of the revenue cycle so they can quickly determine trends in their business.

For more information

To learn more about how we can help your organization, reduce accounts-receivable cycles, maximize revenues and increase operating efficiencies, contact us at info@greenwaymedical.com.

“Denial management visibility is at our fingertips — at any time we can download a report or access EOBs. The search function helps us stay on top of denials for prompt claims adjudication.”

Debbie Jefferson
Vice President, Revenue Cycle
Endeavor Healthcare (Bristow Medical Center)
Bristow, OK